



September 17, 2011

Energy Waste Company  
1072 Any Street  
Bronx, NY 10456

SUBJECT: Benchmark Survey Results  
ESCO Services Proposal  
Proposal for Walkthrough Survey, Water Conservation, Zero Waste Management,  
Ready Energy Savings, HVAC Engineering, and Analysis of Renewable Technology  
Project Number: 09104C

On July 15th, 2011 ECO Zero completed its Benchmark Survey (BMS) at the above referenced facility. Our initial findings and analysis indicate that by applying a prudent program of energy efficiency, water conservation, and zero-waste measures a significant reduction in operation expenses can be realized. At ECO Zero LLC, we live by three catchwords: Integrity, Independence, and Trust. We use our experience, broad capabilities and alliances to dedicate ourselves to our clients, the advice we give, and the value we provide. We are objective, client-focused, and uncompromised. Our promise to you is simple. We will help you create more value in your organization.

We believe that there are significant efficiency savings to be achieved. Based on current energy use, your facility's site Energy Use Intensity (EUI) equates to 179 kBTU/sq. ft. Comparing this EUI against other similar facilities, and based on the findings of our BMS, we believe that setting a modest goal of Energy Performance Rating of 50% can reduce energy costs at Energy Waste by about \$138,000 per annum.

Energy costs can also be controlled by spending less per unit of energy. As part of our services to you, we have included a proposal to reduce your energy costs by using our affiliated Energy Services Company (ESCO). To give you an idea of how much we can save you on the supply side, we undertook an analysis of last year's energy expenses at your facility. Based on these numbers, it was estimated that our ESCO could have saved you upwards of \$15,000.

We would like to take this opportunity to thank you for considering ECO Zero LLC as your source for energy, water, waste management and cost reduction. We look forward to working with you and helping you build a sustainable organization.

Sincerely,

Norman Weinstock

Chief Operating Officer

Att. Energy Proposal

856 Gate Way, Hillside, NJ 07205

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Phone: 412-ECO-ZERO ♦ Toll-Free: 855-ECO-ZERO ♦ Web site: [www.myEcoZero.com](http://www.myEcoZero.com)