

E₂CZero Program Deliverables



DELIVERABLES		eQuickCheck5	eQuickCheck	eQuickCheck PRO
Audit Initiation:				
	Initial contact with client and verbal explanation of service	√	√	√
	Presentation and acceptance of contract			
	Define audit objective			
	Define audit criteria			
	Define audit scope			
Pre-Audit Preparation:				
	Gather previous reports			
	Gather data & information			
	Conduct preliminary analysis			
	Determine if audit can go ahead			
	Prepare audit plan			
Audit Execution:				
	Conduct initial site visit:	None	None	None
	~ Four (4) hour survey			
	~ One day survey			
	> One day survey			
	Collect information	Minimal	One-Year	Three-Years
	Carry out diagnostic audits			
	Analyze information	√	√	√
	Evaluate audit findings	EUI	Benchmark	Benchmark
	Submission to Portfolio Manager			√
	Identify main EMOs			
	Review EMOs with client			
Audit Report:				
	Basic Report	1 Page	1 Page	1 Page
	Trends Analysis		√	√
	EPA Portfolio Manager Report			√
	Identify main EMOs			
	Review EMOs with client			
	Carry out detailed analysis and evaluation			
	Formulate recommendations			
	Write draft of audit report			
	Review report with client			
	Finalize audit report			
Executive Summary:				
	Highlight major findings:			
	Energy Utilization Index (EUI)	√	√	√
	Benchmark percentile vs. like buildings		√	√
	Estimated energy cost savings	√	√	√
	Estimated water cost savings	Optional	Optional	√
	Estimated waste management savings			√
	Estimated renewable technology savings			
	Highlight systems for further analysis			
	Estimated costs of retrofits			
	List of recommendations:			
	Itemized			
	Prioritized			
	Associated benefits			
	Associated costs			
	Recommended implementation plan			
	Data tables and graphs			
	Level of accuracy required			
Appendices:				
Post-Report:				
	Verbal presentation			
	Formal presentation to senior managers			
	Implement savings opportunities			
	Implement monitoring and targeting program			
	Negotiate tariffs with utilities			
Fees:				
Fee due eCO Zero LLC (Range)	ci	\$ -	\$ 99.99	\$ 149.99
	mf	\$ -	\$ 99.99	\$ 149.99
	sf	\$ -	\$ 24.99	NA
Auditor Recommended Minimum Fee	ci	\$ -	\$ 100.00	\$ 150.00
	mf	\$ -	\$ 100.00	\$ 150.00
	sf	\$ -	\$ 25.00	NA
TOTAL, Client Fee	ci	\$ -	\$ 199.99	\$ 299.99
	mf	\$ -	\$ 199.99	\$ 299.99
	sf	\$ -	\$ 49.99	NA

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DELIVERABLES	eXpressAudit 360	eBalanceZero	eWeatherize	
Audit Initiation:				
Initial contact with client and verbal explanation of service	√	√	√	
Presentation and acceptance of contract	√	√	√	
Define audit objective		√	√	
Define audit criteria			√	
Define audit scope		√	√	
Pre-Audit Preparation:				
Gather previous reports	√		√	
Gather data & information	√	√	√	
Conduct preliminary analysis	√			
Determine if audit can go ahead	√			
Prepare audit plan		√	√	
Audit Execution:				
Conduct initial site visit:				
~ Four (4) hour survey	√	√		
~ One day survey			√	
> One day survey				
Collect information	√	One-Year	√	
Carry out diagnostic audits			√	
Analyze information	√	√	√	
Evaluate audit findings		√	√	
Submission to Portfolio Manager				
Identify main EMOs			√	
Review EMOs with client			√	
Audit Report:				
Basic Report	5 Pages	2 Pages	20 Pages	
Trends Analysis			√	
EPA Portfolio Manager Report				
Identify main EMOs			√	
Review EMOs with client			√	
Carry out detailed analysis and evaluation			√	
Formulate recommendations			√	
Write draft of audit report		√	√	
Review report with client		√	√	
Finalize audit report		√	√	
Executive Summary:				
Highlight major findings:				
Energy Utilization Index (EUI)				
Benchmark percentile vs. like buildings				
Estimated energy cost savings		√	√	
Estimated water cost savings		√		
Estimated waste management savings				
Estimated renewable technology savings			√	
Highlight systems for further analysis	√			
Estimated costs of retrofits	√		√	
List of recommendations:				
Itemized			√	
Prioritized			√	
Associated benefits			√	
Associated costs			√	
Recommended implementation plan			√	
Data tables and graphs		√	√	
Level of accuracy required		±5%	±25%	
Appendices:				
Post-Report:				
Verbal presentation	√	√	√	
Formal presentation to senior managers			If requested	
Implement savings opportunities				
Implement monitoring and targeting program				
Negotiate tariffs with utilities				
Fees:				
Fee due eCO Zero LLC (Range)	ci	\$ 199.99	\$ 299.99	NA
	mf	\$ 199.99	\$ 299.99	\$ 399.99
	sf	NA	\$ 49.99	\$ 99.99
Auditor Recommended Minimum Fee	ci	\$ 400.00	\$ 400.00	NA
	mf	\$ 400.00	\$ 400.00	\$ 600.00
	sf	NA	\$ 50.00	\$ 100.00
TOTAL, Client Fee	ci	\$ 599.99	\$ 699.99	NA
	mf	\$ 599.99	\$ 699.99	\$ 999.99
	sf	NA	\$ 99.99	\$ 199.99

E₂CZero Program Deliverables



DELIVERABLES	H ₂ O Consumption	Zero Waste Management	eLuminate	
Audit Initiation:				
Initial contact with client and verbal explanation of service	✓	✓	✓	
Presentation and acceptance of contract	✓	✓	✓	
Define audit objective	✓	✓	✓	
Define audit criteria	✓	✓	✓	
Define audit scope	✓	✓	✓	
Pre-Audit Preparation:				
Gather previous reports	✓		✓	
Gather data & information	✓	✓	✓	
Conduct preliminary analysis				
Determine if audit can go ahead				
Prepare audit plan				
Audit Execution:				
Conduct initial site visit:				
~ Four (4) hour survey	✓	✓		
~ One day survey				
> One day survey			✓	
Collect information	✓	✓	✓	
Carry out diagnostic audits	✓	✓		
Analyze information	✓	✓	✓	
Evaluate audit findings	✓	✓	✓	
Submission to Portfolio Manager				
Identify main EMOs			✓	
Review EMOs with client			✓	
Audit Report:				
Basic Report	✓	✓	✓	
Trends Analysis			✓	
EPA Portfolio Manager Report				
Identify main EMOs	✓ (Water only)	✓ (Waste only)	✓	
Review EMOs with client	✓	✓	✓	
Carry out detailed analysis and evaluation	✓	✓	✓	
Formulate recommendations	✓	✓	✓	
Write draft of audit report			✓	
Review report with client	✓	✓	✓	
Finalize audit report	✓	✓	✓	
Executive Summary:				
Highlight major findings:				
Energy Utilization Index (EUI)				
Benchmark percentile vs. like buildings				
Estimated energy cost savings			✓	
Estimated water cost savings	✓			
Estimated waste management savings		✓		
Estimated renewable technology savings				
Highlight systems for further analysis				
Estimated costs of retrofits	✓	✓	✓	
List of recommendations:				
Itemized	✓	✓	✓	
Prioritized	✓	✓	✓	
Associated benefits	✓	✓	✓	
Associated costs	✓	✓	✓	
Recommended implementation plan	✓	✓		
Data tables and graphs	✓	✓	✓	
Level of accuracy required	±25%	±25%	±25%	
Appendices:				
Post-Report:				
Verbal presentation	✓	✓	✓	
Formal presentation to senior managers	If requested	If requested	If requested	
Implement savings opportunities				
Implement monitoring and targeting program				
Negotiate tariffs with utilities				
Fees:				
Fee due eCO Zero LLC (Range)	ci	\$ 249.99	\$ 399.99	\$ 499.99
	mf	\$ 249.95	\$ 399.99	NA
	sf	\$ 124.99	\$ 149.99	NA
Auditor Recommended Minimum Fee	ci	\$ 400.00	\$ 500.00	\$ 900.00
	mf	\$ 400.00	\$ 500.00	NA
	sf	\$ 400.00	\$ 500.00	NA
TOTAL, Client Fee	ci	\$ 649.99	\$ 899.99	\$ 1,399.99
	mf	\$ 649.95	\$ 899.99	NA
	sf	\$ 524.99	\$ 649.99	NA

E₂CZero Program Deliverables



DELIVERABLES		HVAC Engineering	eNvelopeAudit	eEnergyRenew
Audit Initiation:				
Initial contact with client and verbal explanation of service		✓	✓	✓
Presentation and acceptance of contract		✓	✓	✓
Define audit objective		✓	✓	✓
Define audit criteria		✓	✓	✓
Define audit scope		✓	✓	✓
Pre-Audit Preparation:				
Gather previous reports		✓	✓	✓
Gather data & information		✓	✓	✓
Conduct preliminary analysis				
Determine if audit can go ahead				
Prepare audit plan				
Audit Execution:				
Conduct initial site visit:				
~ Four (4) hour survey				
~ One day survey				✓
> One day survey		✓	✓	
Collect information		✓	✓	✓
Carry out diagnostic audits				
Analyze information		✓	✓	✓
Evaluate audit findings		✓	✓	✓
Submission to Portfolio Manager				
Identify main EMOs		✓	✓	✓
Review EMOs with client		✓	✓	✓
Audit Report:				
Basic Report		✓	✓	✓
Trends Analysis		✓		
EPA Portfolio Manager Report				
Identify main EMOs		✓	✓	✓
Review EMOs with client		✓	✓	✓
Carry out detailed analysis and evaluation		✓	✓	✓
Formulate recommendations		✓	✓	✓
Write draft of audit report		✓	✓	✓
Review report with client		✓	✓	✓
Finalize audit report		✓	✓	✓
Executive Summary:				
Highlight major findings:				
Energy Utilization Index (EUI)				
Benchmark percentile vs. like buildings				
Estimated energy cost savings		✓	✓	✓
Estimated water cost savings				
Estimated waste management savings				
Estimated renewable technology savings				✓
Highlight systems for further analysis				
Estimated costs of retrofits		✓	✓	✓
List of recommendations:				
Itemized		✓	✓	✓
Prioritized		✓	✓	✓
Associated benefits		✓	✓	✓
Associated costs		✓	✓	✓
Recommended implementation plan				
Data tables and graphs		✓	✓	✓
Level of accuracy required		±25%	±25%	±25%
Appendices:				
Post-Report:				
Verbal presentation		✓	✓	✓
Formal presentation to senior managers		If requested	If requested	If requested
Implement savings opportunities				
Implement monitoring and targeting program				
Negotiate tariffs with utilities				
Fees:				
Fee due eCO Zero LLC (Range)	ci	\$ 699.99	\$ 399.99	\$ 199.99
	mf	NA	NA	\$ 199.99
	sf	NA	NA	\$ 99.99
Auditor Recommended Minimum Fee	ci	\$ 1,200.00	\$ 600.00	\$ 300.00
	mf	NA	NA	\$ 300.00
	sf	NA	NA	\$ 400.00
TOTAL, Client Fee	ci	\$ 1,899.99	\$ 999.99	\$ 499.99
	mf	NA	NA	\$ 499.99
	sf	NA	NA	\$ 499.99