

# Applicant Self-Evaluation

Applicant \_\_\_\_\_

Date \_\_\_\_\_

Email \_\_\_\_\_

## BUSINESS BACKGROUND

Have you ever developed your own business before?

YES:

NO:

What is your current, or most recent business background and what are your main responsibilities?

What are you looking for in a business?

Why are you considering working for *ECO Zero*?

From the information you have read about *ECO Zero* do date, what do you believe is the main benefit of this business opportunity to you/your organization?

# Applicant Self-Evaluation

Applicant \_\_\_\_\_

Date \_\_\_\_\_

Email \_\_\_\_\_

## YOUR SKILLS AND QUALIFICATIONS

What knowledge or experience do you have that makes you believe you would be successful in working in the energy efficiency market space?

Please list your main skills and qualifications that you feel will be invaluable in development of your business.

What do you consider to be your main work based and personal strength?

What are your three foremost achievements in business to date?

# Applicant Self-Evaluation

Applicant \_\_\_\_\_

Date \_\_\_\_\_

Email \_\_\_\_\_

## MARKETING

Do you have an existing customer base that you think would be interested in Energy Efficiency Auditing, and if so, would you like *ECO Zero* to assist you in developing that potential?

What marketing approach do you propose to implement to develop clients?

Why do you believe customers will want to conduct Energy Efficiency Audits through you?

Are there any particular skills you would like *ECO Zero* to help you develop that you think can make a big difference to the success of your business?

What ongoing support and training would you consider essential and would want to receive from *ECO Zero* as your business grows?

# Applicant Self-Evaluation

Applicant \_\_\_\_\_

Date \_\_\_\_\_

Email \_\_\_\_\_

Thank you for taking the time to complete this survey. It will be assigned to one of our Business Managers who will be your personal contact at ECO Zero. Your Business Manager will contact you shortly to assist you in assessing your potential to work with us as an Energy Sales Consultant (ESC). We will provide you with contact details shortly and you are free to initiate contact as often as you wish.

Please Note: This document does not form part of any contract or agreement between the parties and neither party has any obligation to develop a working relationship at this stage. Either party can terminate the discussions without any recourse.

## PRIVACY STATEMENT

We will not pass on any of your personal details to third parties.