
The Energy Audit: Improving Your Bottom Line

What do you gain by performing an energy audit?

Lower costs and higher profits!



Potential Savings

MEASURES	Savings Estimate	
	%	\$
Preventive Maintenance	7.0%	\$15,171
Occupant Behaviors	3.5%	\$7,585
Lighting	9.4%	\$20,372
Controls	7.3%	\$15,821
Equipment	3.5%	\$7,585
T O T A L S	27.3%	\$59,089

Savings assume 100,000 sf building with initial Energy Star rating of 50 with energy costs at \$0.09/per kWh. *Source: BOMA*

An Enhanced Bottom Line

	Before	After
Total Income	\$2,524,000	\$2,524,000
Pretax Earnings Margin (example)	15.0%	15.0%
Equal: Profit Before Taxes	\$379,000	\$379,000
Savings from Energy Efficiency Retrofits		\$59,000
Total Profits Before Taxes		\$438,000
Additional Sales Needed to Match Profits After Energy Efficiency Retrofits @15% Margin	\$393,000	

Using the hypothetical building in the previous slide, and adding the \$59,000 saved to the bottom line, the business would have to increase sales by \$393,000 to get the same impact.

The eCO Zero Difference

- We cover the full gamut of the sustainability spectrum, including water, waste, energy, HVAC, building envelope and renewables. Most auditors cover only two or three areas.
- Since our surveys are computer-based, we provide a more uniform and comprehensive product when compared to other auditors.
- By automating our survey and reporting processes, we are able to offer a more robust product at lower costs than our competitors.



Next Steps

Contact eCO Zero via:

- Phone: 855-326-9376
- Email: info@myecozero.com

.. and eCO Zero will:

- Conduct a free eQuickCheck5 energy study
- Present you with a preliminary efficiency report for your building

Contact Us



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